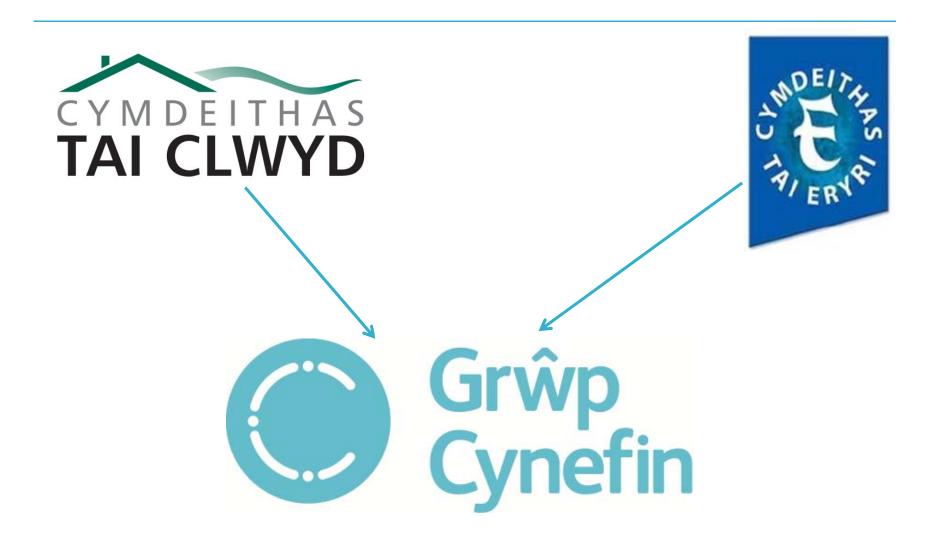


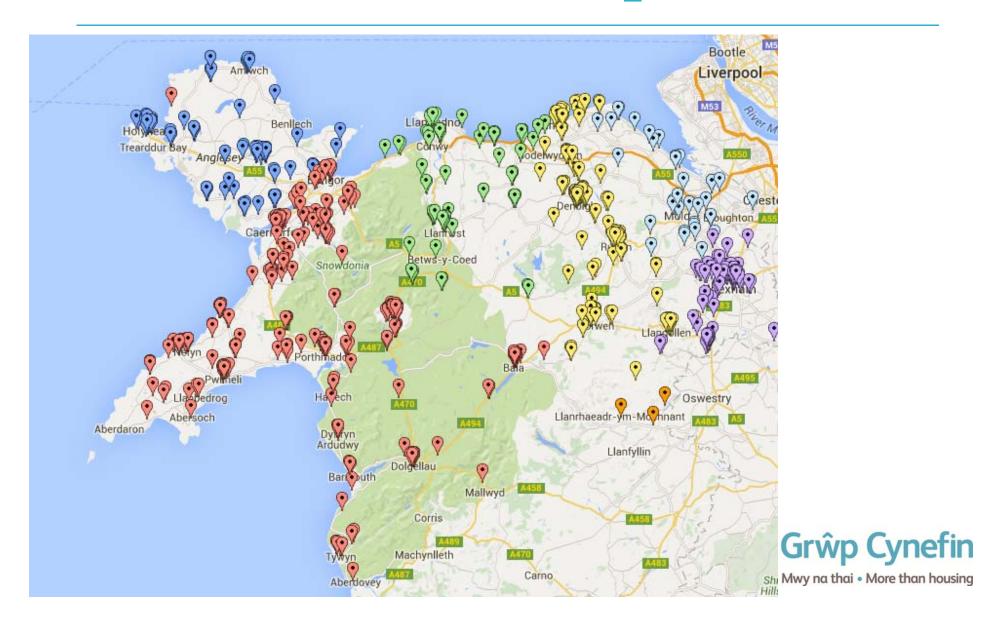
**BIG DATA** 

EFFECTIVE USE OF DATA TO INFORM
TRENDS AND SERVICE DELIVERY

### Who are we?



# Where do we Operate?



# Restructuring Department

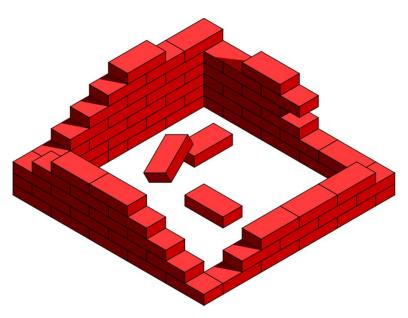
One eye firmly on the Universal Credit effect



whilst.....

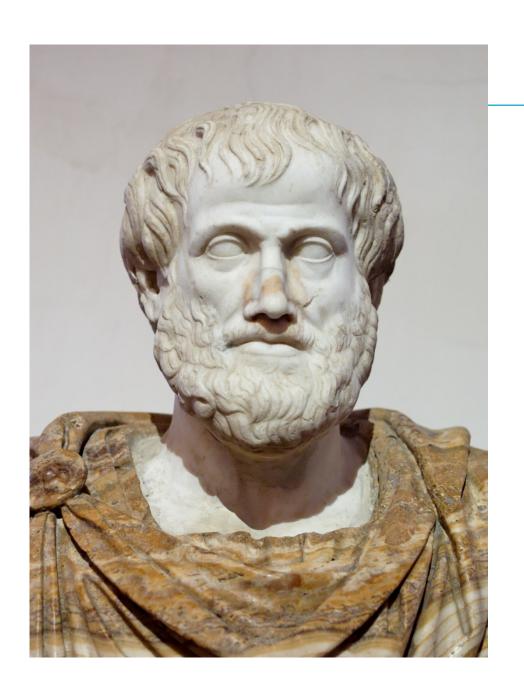


# Restructuring Department



- building New Generic Teams across 4 area offices.
- 250 tenants per HO
- Still a lot of tenants to get to know well.
- Create a Welfare Team





### **Ethos**

Aristotle emphasised the importance of developing excellence of character, as a way to achieve what is finally more important; excellent activity.



## So, where on earth do we start?



- We have 1639 tenants on HB
- We have 334 tenants affected by the spare room subsidy
- We have 6 tenants affected by the benefit cap
- We have 3 tenants on UC

That's still a lot of people to see, and get to know really well!



### Who's Home





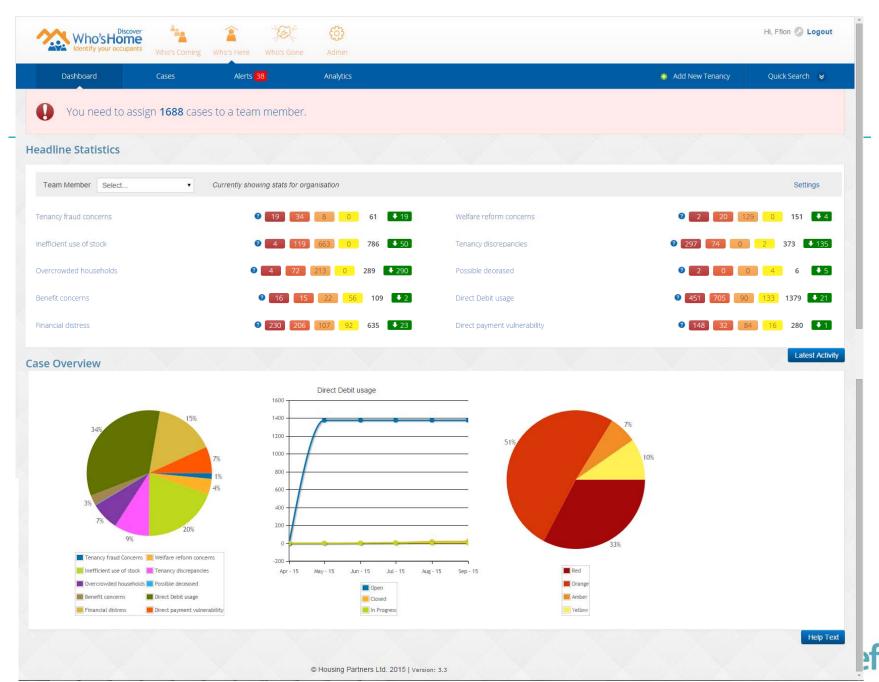
 To partner with 'Who's Home' – must take up 'Rental Exchange'.





The Rental Exchange
Treating Tenants and
Homeowners Equally
The Rental Exchange
Treating Tenants and
Homeowners Equally









Tenants are able to opt out of the system at any time





### So, what have we done so far?

#### Cleanse data / tenants profile:

– Case Study: A tenant lived in a village on the periphery of our operational area. Who's Home information showed that she lived somewhere else. On carrying out a home visit – we had confirmation that she had not lived at the property for 12 months, but had continued to pay her rent and she paid someone else to maintain her garden.



## So, what have we done so far?

#### Roadshow:

- planned our journey using Who's Home
- Used information on:
  - Financial Distress
  - Benefit Concerns
  - Welfare Reform Concerns
- Visited estates with 4 or more residents with a combination of above.
- Housing officers also prioritised areas.

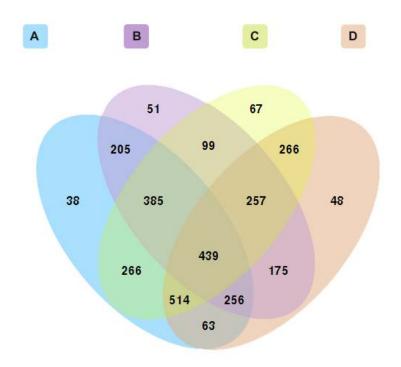




## So, what have we done so far?

- Increase DD take up by selecting:
- Low financial stress
- Doesn't pay rent by DD
- Not on HB
- Pays other bills with DD

Total of 439





### What's still to come?

# Use the Data to identify our most vulnerable tenants so that we can:-

- Go door knocking (we now know people DON'T read newsletters, flyers etc. to inform them of UC)
- By knocking on the right door will work 1:1 to ensure they are ready to pay the UC when it becomes effective.
- Work in partnerships to deliver bespoke training in our roving van to those who really need the help



### **Outcomes?**

- Still early days, however the product has really focussed our concentration (no excess postage or wasted car journeys to randomly knock on doors)
- Maximising DD take up quickly and effectively
- Cleansing our tenants profile (mob nos really difficult to keep ahead of)
- Cleansing Tenancy / Household info so people who want to live in our homes actually do.
- Compliments our Financial Inclusion Strategy Aims and Objectives



# **Any Questions?**



