

Training to Suit all – Boomers, Gen X or Millenials















If you remember these......









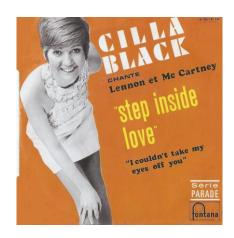


You are probably not a Millenial

If you remember these......











You are probably not Generation X

Generation

People who were born at approximately the same time, considered as a group, and especially when considered as having shared interests and attitudes.

(Encarta Dictionary of English)

The Generational Groupings

Three Groups in the work place at once!



Boomers



Gen X'ers



Millennials

Boomers

a.k.a. Baby Boomers - Born: 1946 - 1964

Values:

Optimistic
Can change the world
Distrust authority
Self gratification
Personal growth

Work Ethic:

Live to work
You are what you do.
Loyal to expense of
personal life.
Title & money.

Authority:

Question authority
Non-trusting
Understand paying your
dues

Influences

Post War Optimism
Welfare state
Nationalisation
Kennedy
Cold War
Moon Landings
Winter of Discontent

Money

Biggest benefits of welfare state.
Home owning generation.
Having to work longer than they thought before retirement.
Beginning of easy credit age.

Culture:

Motown & Beatles
TV & Touchtone phone
Swinging 60's
Rock and roll
James Dean

Boomers

Best learn:

 Used to detailed briefings and written information, like to feel informed and valued. Interactive learning experiences not as important but can be effective.
 Patient and open learners.

Motivated

 Financial security, Independence, Position and respect, Work ethic.

Gen X'er

a.k.a. Generation X, - Born: 1965 – 1980

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Fun and informal Skeptical Self-reliant Pragmatic

Work Ethic:

Desire work-life balance
Move jobs to compete
Loyal to self first
Lower work priority
gives perception of
slacking

Authority:

Unimpressed by it Saw failing role models Question authority

Influences

Thatcherism
Falklands war
Fall of Berlin Wall
Consumerism
Stock Market
War on drugs
HIV & AIDS

Money

A little more cautious and conservative with money.
As likely to rent as own their own home.
Retire later on worse pensions that their parents.

Culture:

Two-working parents
Latch Key kids
Beginning of Internet &
Cell phones
Star Wars Trilogy
Michael Jackson
Top of the Pops

Generation X

Best learn:

 Best to use materials with fewer words than those designed for older generations, they don't read as much as Boomers, are attracted to pages that provide lots of visual stimulation – headlines, subheads, graphics, and lists

Motivated

 Time off, meeting own goals, recognition from boss, skills training, mentoring, fun

Millennials

a.k.a. Gen Y - Born: 1981 - 2000

Values:

Believe can do anything
Confident
Social and fun
Global citizens
Achievement oriented
Respect diversity

Work Ethic:

Observed lack of company loyalty
Not overly enthusiastic
Hard worker-determined
Multi-taskers
Need feedback
Short termers

Authority

Unimpressed
Don't respect "know-itall" bosses
Respect knowledge/skill
over position/rank
Want a say in how it's
done

Influences:

Zero hour contracts
Austerity
Pensions crisis
Iraq & Afghanistan
War on terror
Climate change

Money:

Earn to spend.
Unlikely to own a home until later in life (if at all)
Little trust in pensions or welfare state.

Culture

Two working parents
Non-traditional families
Digital generation
Reality TV
You Tube
Online gaming

Millennials

Best learn:

– Materials that suit them are lively and varied; they will become bored with learning/training that is not highly active and interactive (entertain me!). Printed materials should have the same multiple focal points as the materials targeted at Xers.

Motivated

 Time off, portable skills, training, meeting own goals, mentoring, money to spend on social life.

Technology learning curve

Technology life cycle is now 12-24 months

 For Boomers, it changes just as they assimilate the last version

For Gen X, it is a hassle they put up with

For Millennials, it is life as they know it

Communication and Social Skills

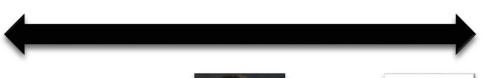
People communicate based on their generational background

- It creates the starting point for understanding
- With 3 different generations, there are 3 different starting points
- This sets up too many assumptions and too many opportunities for misunderstandings and conflict.

Generational Skills Gaps

 With the pace of change increasing in the workplace, all generations have skill gaps that make it difficult to adapt effectively.

Technology and Digital Literacy Skill Gaps



Communication and Soft Skill Gaps



Boomers have a wealth of soft skill and communication skills. Greatest need is in technology and digital skills



Gen X exhibit gaps in aspects of technology and soft skills.

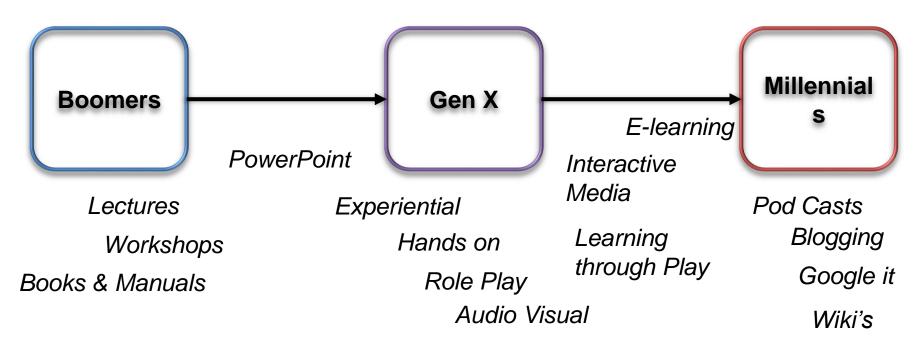
Pragmatic approach – know what they need to know



Millennials are digitally literate and comfortable with technology but can lack the skills to build working relationships

Development Strategies – Bridging the Gap

- Assumes each generation is too different in terms of learning needs and learning methods.
- Bridge the gap between by providing multiple channels of learning to suit each group



Development Strategies – Alignment

- Assumes each generation can learn from the strengths of the others.
- Alignment creates connections and links across generations to maximise benefits of diversity.



Socialisation Cross Generational Understanding
Creativity and Problem Solving Knowledge Capture

The Future of Training

"Rather than building a structure around the provider, the new (training) paradigm builds a support system around the learner. It's a shift in focus That's sufficient to turn the entire learning and training fields upside down and to reset everything we've done in the past to zero." Jonathon Levy

Future Training Profile

- Personalised learning customised environments
- Fast flowing feedback
- Integrated technology and media
- Bridging and Alignment together
 - Bridging to meet individual competence needs
 - Alignment to build communities of practice and cross pollination of values and ideas

Generation Z - Nexters

- Born: 2000 Present
- Information rich, attention poor
- Technology and change is in their DNA
- Development Needs Unknown
- Motivations *Unknown*
- Arrival in the workplace Imminent



Questions?















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